

# COLLEGE OF SAINT MARY

## Vice President, Community Partnerships

**College of Saint Mary is looking for a candidate to fill our new Vice President of Community Partnerships position.** The Vice President of Community Partnerships is a mission critical connector—tasked with expanding our influence through strategic alliances that fuel enrollment pipelines, spark program innovation, and strengthen our role as a community catalyst. Reporting directly to the President and serving on the Cabinet, the VP is responsible for identifying, cultivating, and sustaining partnerships that drive visibility, workforce development, philanthropy, and transformational student opportunities.

### Initial Success Will Include:

- Doubling the number of active strategic partnerships within 12 months
- Launching 5 new joint programs aligned to workforce development
- Securing at least 3 new revenue-producing or philanthropic alliances

### Our Ideal Candidate's Education and Experience Include:

- A Master's degree in Business Administration, Higher Education, Nonprofit Management, or a related field.
- At least 10 years of progressive leadership experience in community partnerships, public relations, partnership development or a related field, preferably within higher education or nonprofit sectors.
- Established network within Omaha's business, healthcare, philanthropic, nonprofit, and civic sectors.
- Proven experience securing revenue, fundraising support, or grants through partnership-building.
- Demonstrated success as a connector, convener, and executor, someone who builds trust quickly and delivers results with urgency and professionalism.
- Strong understanding of Catholic social teaching and the ability to integrate faith-based values into community partnership initiatives.
- Experience in grant writing, fundraising, and resource development.

### Key Responsibilities Include:

- **Strategic Leadership:** Develop and implement a comprehensive community engagement and partnership strategy that aligns with the college's mission, vision, and long-term goals.
- **Partnership Development & Management:** Cultivate and sustain strong, meaningful relationships with key community partners.
- **Community & Stakeholder Engagement:** Promote the college's commitment to community engagement and public service.
- **Collaborative Leadership & Institutional Impact:** Collaborate with academic, student services, and administrative departments to identify areas for partnership opportunities that advance the college's educational, social, and operational goals.
- **Advancement & Fundraising:** Work closely with the Office of Advancement to identify and cultivate new philanthropic partnerships.

### Application

Please have a resume, cover letter, and contact information for three professional references, including one supervisor, ready to upload during the application process.

Please apply using the following link: [Vice President, Community Partnerships](#)

*College of Saint Mary is a Catholic university providing access to education for women in an environment that calls forth potential and fosters leadership. The University is an equal employment opportunity employer and does not discriminate against employees or job applicants on the basis of race, religion, color, sex, sexual orientation, gender identity, pregnancy, age, national origin, disability, veteran status, marital status or any other status or condition protected by applicable laws, except where a bona fide occupational qualification applies.*